

# CAPABILITY STATEMENT

## *General Construction & Design-Build Services*

*A Certified 8(a) and Woman Owned Business*



Vigil Contracting, Inc.  
2140 Priest Bridge Ct., Ste 7  
Crofton, MD 21114  
(410) 451-9510



***We are known for timeliness, quality, and professionalism.***

**Vigil Contracting, Inc. Has Met Every Contract Cost, Schedule, and Performance Requirement for Every Contract We've Been Awarded – Without Exception!**

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## Why Vigil Contracting?

*At Vigil, we've made our name through comprehensive management controls, highly competitive pricing, and our bottom line commitment to quality.*

Our project management approach is designed to achieve the outcomes that all project stakeholders expect, while controlling costs, ensuring quality, and the completion of projects on time – Every Time.

***Vigil is the ideal selection as your General Contractor – Or partner, for your next project.***

Vigil staff includes engineers, licensed general contractors, electricians, construction managers, business professionals, and skilled tradesmen. We are experienced in all areas of construction, contract types, and contract management. Further, we have a full complement of qualified sub-contractors to augment our in-house capabilities, which enables us to meet all contract requirements.

Our project history includes numerous general construction contracts valued from \$25,000 to \$3,500,000.

Vigil has comprehensive performance history on IDIQ contracts with the Federal Government and Military with maximum order limits of \$3M. Vigil's leaders and project managers have backgrounds that include hundreds of Federal construction projects worth over \$250 Million combined.

Our customers include; The United States Department of Agriculture, The Department of the Army, The Department of the Navy, The Pentagon, and the Department of Homeland Security, among others.

Vigil Contracting, Inc. offers your project the benefits of quality, cost competitiveness, and the experience of a proven contractor.

Throughout our history, we have met every contract cost, schedule and performance requirement for every contract we've been awarded. If proven performance and reliable results are important to you – Choose Vigil Contracting.



Vigil Contracting, Inc. was formed in 1999 and is a fully qualified section 8(a), and Woman Owned Business Enterprise and further a licensed, insured, and bonded General Contractor.

Our capabilities include all aspects of General Contract and Construction management and execution. In the performance of contracts Vigil Contracting, Inc. provides engineers, licensed general contractors, electricians, construction managers, business professionals, and skilled tradesmen, experienced in each area of construction and design that will be required for success within the scope of work typically presented by the contracts we are awarded.

**Shannan Vigil** is the founder of Vigil Contracting, Inc. She is an entrepreneur who has owned two different successful businesses. Shannan grew up in the business as her family has operated a successful construction company for the past 30 years. During this time, she was involved in all aspects of the family construction business. She has performed at every level, from working in the field, to managing all of the business' contracts and functions.

Since Shannan organized Vigil Contracting in 1999, the company has renovated and/or constructed numerous projects, both Federal and private. The company receives exemplary reviews where performance, cost controls, quality workmanship and timeliness are concerned. **Vigil Contracting is...**

- ❖ 8(a) Certified
- ❖ 100% Woman-Owned
- ❖ Small Disadvantage Business Enterprise (SDBE)
- ❖ Maryland Department of Transportation (MDOT) MBE Certified

While Vigil Contracting manages many strong working relationships with fully qualified subcontractors, we perform many of our contract responsibilities with our **in-house capabilities**, which include all of the following:

Carpentry	Concrete construction	Construction Specialties
CPM Scheduling	Demolition	Doors & Windows
Drywall	Electrical Construction	Excavation/Site-Work
Flooring	HVAC & Plumbing Const.	Lead Abatement
Masonry	Painting	Waterproofing



## ***“Deliver Outstanding performance and customer satisfaction on every project”***

At Vigil Contracting, our number one goal is our customers' satisfaction. This includes not only their satisfaction with the quality construction, timeliness and cost effectiveness of our services, but with the entire process as well.

Performance evaluation can be unique for each project and customer. To ensure that we deliver outstanding performance *as our customer measures it*, our field teams adapt their operations to meet each customer's unique needs and expectations. In this process, we ensure that we maintain our own internal performance standards.

Each job-site team adopts the mission and objectives of our customer, forming with the customer a seamless connection and an organization that resembles the customer's organization itself. Vigil's reputation for quality, timeliness, consistency, technical capability, flexibility, good communication, and competitiveness, have established Vigil as a Best Value contractor.

## ***“As our customer, we make the following commitments to you”***

- ❖ We will deliver the highest quality level attainable on every project we undertake.
- ❖ We will be on-schedule, responsive and prompt with every Government request and contract requirement.
- ❖ We will provide fully qualified and technically capable staff.
- ❖ We will authorize our on-site staff to independently solve problems and develop strategies to make each project more efficient and successful.
- ❖ We will appropriately formulate performance metrics and on-site organizational structure to meet the needs of each contract and customer.
- ❖ We will make full use of our human, financial and technical resources to achieve the performance objectives of each contract.
- ❖ We will communicate frequently, professionally and effectively.
- ❖ We will be fair and competitive in pricing and strive to provide customers with the best value on every project.



## Company Data & NAICS Codes

<b>Company Name:</b>	Vigil Contracting, Inc	<b>Primary NAICS:</b> 236220 Commercial & Institutional Building  <b>Secondary NAICS:</b> 236210 Industrial Building Construction 237310 Highway, Street, And Bridge Construction 238110 Poured Concrete Foundation & Structure 238130 Framing Contractors 238140 Masonry Contractors 238150 Glass And Glazing Contractors 238160 Roofing Contractors 238170 Siding Contractors 238210 Electrical Contractors 238220 Plumbing, Heating & Air Conditioning 238310 Drywall And Insulation Contractors 238320 Painting And Wall Covering Contractors 238330 Flooring Contractors 238340 Tile & Terrazzo Contractors 238350 Finish Carpentry Contractors 238390 Other Building Finishing 238910 Site Preparation Contractors 238990 All Other Specialty Trade Contractors 561730 Landscaping Services 562910 Remediation Services
<b>Principals:</b>	Shannan Vigil, President	
<b>Corporate Office:</b>	2140 Priest Bridge Ct., Ste 7 Crofton, Maryland 21114 Ph: 410.451.9510 Fax: 410.451.9514	
<b>Ownership Status:</b>	8(a) Woman-Owned	
<b>Established:</b>	1999	
<b>Employees:</b>	45	
<b>FIN/EIN:</b>	84-1492447	
<b>Licenses/Registrations:</b>	General Construction	
<b>DUNS Number:</b>	122562890	
<b>CAGE Code:</b>	3CUG2	
<b>Bonding:</b>	Single Limit -- \$7,500,000 Aggregate --- \$20,000,000	
<b>Bonding Agent:</b>	Mr. Wes Pumphrey Chesapeake Insurance Group 151 West Street Annapolis, Md. 21114 800.954.3335	
<b>Bank Reference:</b>	Darla Harmel PNC Bank 1298 Cronson Blvd. Crofton, Md. 21114 301.261.3100	
<b>8(a) Certification Date:</b>	September 26, 2002	
<b>SBA Servicing Office:</b>	Washington DC District Office Debbie Daniels, BOS 202.272.0356	
<b>Other SB Status:</b>	SDB, Woman-Owned, MDOT MBE Certified	



### *“Vigil Contracting Delivers Reliable Results With an Experienced Team”*

**Shannan Vigil, President.** Ms. Vigil is an entrepreneur who has owned two successful companies. She has Federal contracting experience in renovation and construction, completing many projects for Federal customers over the past six years. Shannan oversees the entire operation of Vigil Contracting.

**J.J. Vigil, Operations Manager.** Mr. Vigil is an electrical engineer with nearly fifteen years experience in electrical, telecommunications, construction management, design, and project management. His most recent responsibilities included management over the operations of the field, sales and marketing.

**Joyce Knauff.** Ms. Knauff has twenty-eight years of experience in business administration and finance, including fifteen years in the construction industry. She has extensive experience and specializes in organizational structuring, quality management, strategic planning and finance, accounting and our project management system.

**Joe Mohan, Contracts Manager.** Mr. Mohan has twenty-eight years of broad construction experience including nineteen years as a contracts manager with overall responsibility for projects including estimating, procurement, CPM scheduling, project administration, negotiations and project management. He has been directly responsible for the completion of projects with an aggregate volume of more than \$750,000,000 and design build experience of over \$100,000,000.

**Robert Kerr, Senior Project Manager.** Mr. Kerr is a Senior Project Manager with nearly twenty-six years of experience. He is extremely proficient in all aspects of project management, administration and operations in the construction industry. Mr. Kerr has learned by climbing the corporate ladder, as he started in the industry as a laborer. As he learned each skill he was continually promoted, currently at a senior project manager level. His experience includes value engineering, labor coordination, materials management, and overall management of projects up to \$12,000,000.



## Vigil Experience



### Breadth of Experience

Vigil has over \$30 million in contracts over the past three years, including every major construction discipline, from small repair projects to large building renovations. Also in its history are design-build contracts. Our company has a broad range of design and construction experience.

### IDIQ Contract History

IDIQ contracts are unique; they are designed for quick response and completion with high quality and value. Successful IDIQ contractors are those with experience, professionalism and long-term dedication to the Government's needs. Vigil is now performing on IDIQ contracts:

- United States Department of Agriculture
  - National Agricultural Library
  - United States National Arboretum
  - Beltsville Agricultural Research Center
  - Downtown DC Whitten Building
- United States Department of The Navy
  - United States Naval Academy
- United States Army
  - Ft. Meade
  - Ft. Belvoir
- United States Army Corp of Engineers
  - Washington Aqueduct

In addition to the above, each of Vigil's staff members has significant experience with other IDIQ contracts. They possess all the experience, education, registrations and certifications necessary to successfully win and manage IDIQ, design-build and other construction contracts.

### Project Listing

Please see the Past Projects listing, which begins on the next page of contracts completed or in process by the owners and managers of Vigil.



# Vigil Past Projects

Contract #	Type	Title & Description	Value	POC/Owner	Complete Date
50-3K15-5-0080	FFP	Brick Replacement	\$1,900,000	USDA Beltsville, MD	12/06
50-3K15-5-1500	FFP	Chiller Replacement	\$1,410,072	USDA Beltsville, MD	8/05
05-111-1007	FFP	Installation of Anti-terrorism Devices	\$1,728,000	Andrews Air Force Base Suitland, Maryland	8/05
DABJ03-03-C-0019	FFP	Replacement of Slate Roof	\$1,559,616	Dept. of the Army Washington, DC	12/04
G7039-SC-002	FFP	Renovation of Bldg. 4	\$1,238,324	Federal Law Enforcement Training Center Cheltenham, MD	4/05
50-2K15-3-1207	FFP/IDIQ	Flowering Tree Walk	\$1,053,038	U.S. National Arboretum Washington, DC	7/05
LCH05-R-0149	FFP	Security Upgrades	\$523,000	Federal Law Enforcement Training Center Cheltenham, MD	9/05
N40080-05-C-0414	FFP	Recaulking and Repoint Historical Building MacDonough Hall	\$490,863	USNA Annapolis, MD	1/06
50-3K15-3-1203	FFP/IDIQ	Replacement of Pavers at Entrance and Roofing	\$322,000	USDA Beltsville, MD	5/04
W91WAW-08-C-0005	FFP	Navy Backfill Renovation	\$3,148,000	Pentagon Arlington, VA	Ongoing
AG-3K15-C-07-0002	FFP	Greenhouse Renovation	\$1,216,374	USDA Kearneysville, WV	Oct. 07
AG-3K15-C-07-0003	FFP	New Broodfish Facility	\$2,265,824	USDA Leetown, WV	Ongoing
FA7012-07-C-0010	FFP	ADA Compliance Renovation	\$1,119,500	Air Force Washington, DC	Ongoing
AG-3K15-C-07-AA03	FFP	Laboratory and Office Renovation	\$2,984,140	USDA Newark, DE	Ongoing
C3000070031	FFP	Lincoln Park Aggregate Concrete	\$627,000	DOI Washington, DC	Ongoing
AG-3K15-C-07-0017	FFP	Air Handling Units Renovation	\$580,558	USDA Beltsville, MD	Ongoing
W91QF6-07-D-0008	FFP/IDIQ	New Fencing Projects IDIQ	\$3,500,000	Army Ft. Mead, MD	Ongoing
W912DR-06-D-0021	FFP/IDIQ	36" Dia. Pipe Replacement Project	\$1,448,000	Aqueduct Washington, DC	Ongoing

